Presentation to
the Standing Senate Committee on Fisheries and Oceans
Halifax, Nova Scotia

October 27, 2016

Presenters:
Murray Hupman, Eng.
Vice President (Operations)

Captain Shri Madiwal, MM, MBA
Director Fleet Operations
FERRY SERVICE

Essential ferry service
Provide a critical transportation link in eastern Canada

Transport almost all non-air passenger traffic

Transport 50% of all goods to Newfoundland

90% of perishable goods

Transport almost all dangerous goods

Key economic catalyst for businesses in the region

Nova Scotia
Newfoundland and Labrador
PEI
Quiberon
PORT AUX BASQUES
NORTH SYDNEY
Nova Scotia
Ice class fleet: 4 vessels
Passenger capacity: 3,010
Service speed: 18 knots
Number of sailings per year: 1,684
Passengers: 322,661
Passenger vehicles: 116,574
Commercial vehicles: 95,914
On-time performance: 91% (excluding weather delays)
Data from 2015–2016
OPERATING ENVIRONMENT

- Sailing environment: varied
- Pleasant summer conditions to harsh winter conditions
- Constant monitoring of weather and ice conditions during day-to-day operations
- Passenger safety and comfort during each sailing
- Highly skilled and trained crews
EMERGENCY RESPONSE

Marine Atlantic as responder

- Operating in a high-traffic area
- On average, receive one or two requests for emergency assistance a year
- Well positioned: large ice class vessels, highly skilled crew, emergency equipment (fast rescue boats)

Marine Atlantic as host

- Up to 1,000 passengers
- Large merchandise capacity on each vessel
- 3 hours from port on daily crossings and 8 hours from port on seasonal service
1,150 commercial trucking companies (from small independent companies to large companies) rely on daily ferry service.

Clients are transporting a variety of time-sensitive products, including fruits, vegetables, dairy products, meat, fresh fish, dangerous goods and medical supplies.

We are a key element in the just-in-time supply chain in today’s economy.

Heavy ice accumulation poses risks for the supply chain.

**IMPACT OF 2015 ICE CONDITIONS**

- 39 sailings delayed
- 16 sailings cancelled
- 28 icebreaker service requests
- Service fees: $66,000